

**Performance Summary (Annual)**

Financial Year ("FY"): 1 April to 31 March of the following year



Summary of Profit or Loss (HK\$000)	FY2018/19	FY2019/20	FY2020/21
Revenue	1,556,173	1,691,179	1,794,693
Cost of food and beverages consumed	(374,990)	(385,267)	(411,464)
Other revenue	1,522	5,922	168,631
Selling and distribution costs and general and administrative expenses	(984,996)	(1,120,938)	(1,264,068)
Profit for the year	197,709	190,896	287,792
Net profit margin	12.7%	11.3%	16.0%
Earnings per share (HK\$)	19.8	19.1	28.8

Summary of Financial Position (HK\$000)	FY2018/19	FY2019/20	FY2020/21
Non-current assets	594,979	716,801	851,563
Current assets	364,421	375,171	553,419
Current liabilities	(337,427)	(402,097)	(526,070)
Non-Current Liabilities	(266,043)	(313,324)	(333,438)
Capital and reserve	355,930	376,551	545,474
Inventories	8,717	12,963	13,606
Cash and cash equivalents	306,438	304,961	470,963

Major Movements in Cash Flows (HK\$000)	FY2018/19	FY2019/20	FY2020/21
Net cash from (used in) operating activities	471,627	527,504	707,316
Net cash from (used in) investing activities	(10,622)	(91,123)	(120,540)
Net cash from (used in) financing activities	(247,615)	(441,458)	(427,286)
Cash and cash equivalents at the end of the year	306,438	301,361	460,851

Key Financial Ratios	FY2018/19	FY2019/20	FY2020/21
Net profit margin	12.7%	11.3%	16.0%
Return on assets	23.1%	18.6%	23.1%
Return on equity	76.9%	52.0%	62.4%
Current ratio	1.1	0.9	1.1
Quick ratio	1.1	0.9	1.0
Inventory turnover days	8.8	10.3	11.8
Trade receivables turnover days	0.5	1.1	2.3
Trade payables turnover days	26.2	27.0	32.2

POS Network (Number of self-operated restaurant)	FY2018/19	FY2019/20	FY2020/21
<b>By location</b>			
Hong Kong	107	125	144
Singapore	0	0	3
<b>Total number of restaurants</b>	107	125	147

Revenue (HK\$000)	FY2018/19	FY2019/20	FY2020/21
<b>By location</b>			
Hong Kong	1,556,173	1,691,179	1,783,761
Singapore	0	0	10,932
<b>Total revenue</b>	1,556,173	1,691,179	1,794,693

Comparable Restaurants Growth	1.3%	-9.4%
-------------------------------	------	-------

## Performance Summary (Annual)

Financial Year ("FY"): 1 April to 31 March of the following year



Key Performance Indicator	FY2018/19	FY2019/20	FY2020/21
<u>Average spending per customer (HK\$)</u>			
Hong Kong	53.5	58.4	58.3
Singapore	-	-	83.0
Overall	53.5	58.4	58.4
<u>Average daily number of bowls served per seat</u>			
Hong Kong	7.0	6.5	6.0
Singapore	-	-	3.3
Overall	7.0	6.5	6.0
<u>Average daily revenue per restaurant (HK\$)</u>			
Hong Kong	41,314	40,603	37,472
Singapore	-	-	25,844
Overall	41,314	40,603	37,369