

Performance Summary



Summary of Profit or Loss (HK\$000)	Six months ended 30 September 2020	Six months ended 30 September 2021	Six months ended 30 September 2022
Revenue	825,954	1,181,494	1,261,721
Cost of food and beverages consumed	(189,962)	(267,592)	(302,083)
Other revenue	98,049	2,060	51,039
Selling and distribution costs and general and administrative expenses	(577,809)	(778,091)	(927,902)
Profit for the year	156,232	137,871	82,775
Profit margin	18.9%	11.7%	6.6%
Earnings per share (HK cents)			
-Basic	15.6	13.8	6.2
-Diluted	15.6	13.8	6.2

Summary of Financial Position (HK\$000)	At 31 March 2019	At 31 March 2020	At 31 March 2021	At 31 March 2022	At 30 September 2022
Non-current assets	594,979	716,801	851,563	1,055,739	1,178,093
Current assets	364,421	375,171	553,419	1,513,008	1,453,861
Current liabilities	(337,427)	(402,097)	(526,070)	(572,330)	(634,033)
Non-Current Liabilities	(266,043)	(313,324)	(333,438)	(443,050)	(519,610)
Capital and reserve	355,930	376,551	545,474	1,553,367	1,478,311
Inventories	8,717	12,963	13,606	16,046	20,899
Cash and cash equivalents	306,438	304,961	470,963	1,366,650	1,326,323

Key Financial Ratios	At 31 March 2019	At 31 March 2020	At 31 March 2021	At 31 March 2022	At 30 September 2022
Return on assets	23.1%	18.6%	23.1%	10.2%	6.4%
Return on equity	76.9%	52.0%	62.4%	19.3%	10.9%
Current ratio	1.1	0.9	1.1	2.6	2.3
Quick ratio	1.1	0.9	1.0	2.6	2.3

Major Movements in Cash Flows (HK\$000)	Six months ended 30 September 2020	Six months ended 30 September 2021	Six months ended 30 September 2022
Net cash from (used in) operating activities	290,977	349,298	To be updated
Net cash from (used in) investing activities	(36,507)	(41,026)	To be updated
Net cash from (used in) financing activities	(138,516)	(448,381)	To be updated
Cash and cash equivalents at the end of the year	417,315	320,742	To be updated

POS Network	Six months ended 30 September 2020	Six months ended 30 September 2021	Six months ended 30 September 2022
<u>By geographic location</u>			
Hong Kong	131	150	179
Mainland China and overseas markets	0	7	29
<b>Total number of restaurants</b>	<b>131</b>	<b>157</b>	<b>208</b>

Revenue (HK\$000)	Six months ended 30 September 2020	Six months ended 30 September 2021	Six months ended 30 September 2022
<u>By geographic location</u>			
Hong Kong	825,954	1,159,117	1,198,391
Mainland China and overseas markets	-	22,377	63,330
<b>Total revenue</b>	<b>825,954</b>	<b>1,181,494</b>	<b>1,261,721</b>
Compatible Restaurants Growth		20.0%	-8.5%

Key Performance Indicator	Six months ended 30 September 2019	Six months ended 30 September 2020	Six months ended 30 September 2021	Six months ended 30 September 2022
<b><u>Average spending per customer (HK\$)</u></b>				
Hong Kong	57.3	57.9	59.5	61.1
Mainland China	0.0	-	61.8	49.1
Singapore	0.0	-	85.0	82.7
Japan	0.0	-	-	64.1
<b>Overall</b>	<b>57.3</b>	<b>57.9</b>	<b>59.6</b>	<b>61.2</b>
<b><u>Average daily number of bowls served per seat</u></b>				
Hong Kong	7.0	5.8	6.8	6.0
Mainland China	0.0	-	6.4	3.1
Singapore	0.0	-	2.4	4.4
Japan	0.0	-	-	5.2
<b>Overall</b>	<b>7.0</b>	<b>5.8</b>	<b>6.7</b>	<b>5.9</b>
<b><u>Average daily revenue per restaurant (HK\$)</u></b>				
Hong Kong	43,052	35,961	43,546	38,581
Mainland China	0	-	30,643	11,540
Singapore	0	-	19,494	25,511
Japan	0.0	-	-	20,265
<b>Overall</b>	<b>43,052</b>	<b>35,961</b>	<b>42,889</b>	<b>36,213</b>